

# Off the Top of My Head!

## ExecuCoach360 Newsletter

*"Finding your direction is only the beginning"*

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### Welcome!

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ExecuCoach360

Welcome to the first issue of "Off the Top of My Head" newsletter. The primary focus of this newsletter is to share with you thoughts, ideas and tips that pertain to leadership, management and executive coaching.

I have chosen to name this newsletter "Off the Top of My Head" because it will encompass an array of management topics as well as thought provoking questions and editorials. I plan on keeping it short and sweet, yet enlightening in knowledge. I invite your input and look forward to any feedback.

ExecuCoach360 is dedicated to helping individuals, teams and organizations identify work related issues. I hope you enjoy it and apply what you have learned. Please visit our website to learn more about our services and how we can help you find your direction, or contact me directly.

[www.execucoach360.com](http://www.execucoach360.com)

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### DID YOU KNOW?

That this newsletter has 1,766 words and should take 4 minutes or less to read! A small price for knowledge.

### Thought of the Month. . .

"I learned that a great leader is a man who has the ability to get other people to do what they don't want to do and like it."

- Harry Truman

### Let's Talk About "Servant Leadership"

I first heard the term "servant leadership" when I was completing my Masters Degree at Palm Beach Atlantic University. When I totally understood what it truly meant in relation to leadership, a light bulb went off. As a child I had always displayed the traits of a servant leader and never realized it. As I grew older, and began working on my career I brought along those traits, unfortunately the managers and leaders above me were not servant leaders, or chose not to apply it.

Being a servant leader is simple. It is about choosing to serve others before you serve yourself. Servant Leadership was developed by Robert K. Greenleaf in 1970. It is a philosophy which supports people who chose to serve first, then lead as a way of expanding service to individuals and organizations. It encourages trust, listening collaboration and the ethical use of power and empowerment.

To be an authentic servant leader, a leader needs to:

- Devote themselves to serving the needs of others
- Focus on meeting the needs of those they lead
- Develop, coach and facilitate personal growth
- Listen and build a sense of community

The Ten Attributes of Servant Leaders:

***Listening, empathy, healing, awareness, persuasion, conceptualization, foresight, stewardship, commitment to the growth of others and building community.***

Why is something so simple lacking in so many organizations and leaders? It all starts at the top with a desire to make a difference. For further research visit [www.greenleaf.org](http://www.greenleaf.org)

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